



David Brainerd

Principal, Investment Management

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David is responsible for sourcing, negotiating, and closing selected property acquisitions as well as overseeing investment management and disposition of owned properties. He leads co-investment opportunities and manages relationships with selected equity partners. He also serves as Chief Investment Officer of Capital Guidance Real Estate, the parent company of Madison Marquette.

David has more than 35 years of industry experience and has been involved in real estate investment transactions valued at over \$5 billion. Having joined Capital Guidance in 1990 he helped form Madison Marquette in 1992 and moved into the firm in 2007, managing investments and strategic capital relationships for the firm.

He began his career with the mortgage-backed securities team of First Boston Corporation's Real Estate Finance Group where he was responsible for underwriting large portfolios of commercial and residential mortgage loans for purchase and securitization by the firm.

David earned a master's degree in management from the Sloan School of Management at MIT and a bachelor's degree in finance from the University of Massachusetts at Amherst. He is a member of the Urban Land Institute and the International Council of Shopping Centers.