



Tom Gilmore

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Tom is a Principal at Madison Marquette and co-leads the firm's Retail and Mixed-Use practice which focuses on the acquisition, development, redevelopment, repositioning, and operations of lifestyle and destination retail and mixed-use properties. Tom's perspective on the importance of localizing place, programming and activation in distinct destination properties has been formed by his planning and execution experiences with notable iconic destinations in major markets across the U.S. Project experience includes Boston's Faneuil Hall Marketplace, Santa Monica's Third Street Promenade, Universal Citywalk in Los Angeles and Orlando, International Marketplace in Waikiki, Kukui'ula Village in Poipu, Kauai, District La Brea in Los Angeles, Asbury Park NJ Waterfront Redevelopment District and District Wharf in Washington, DC.

Tom collaborates with project team members and community stakeholders to assess a site's opportunities and to develop and execute market-specific strategies designed to bring forward embedded social, cultural, and economic value in each property. Tom previously served as Madison's Chief Strategy Officer/Retail and led Madison's Retail Solutions Group in providing retail planning, consulting, merchandising, and leasing services for both Madison and third party owned assets in the firm's Services portfolio. Third party clients served included the University of Pennsylvania, MIT, DMB Associates, A&B Properties, TIAA-CREF, UBS, Goldman Sachs, JP Morgan, PGIM, Heitman, State of Florida Pension Fund, The Queen Emma Foundation and Kamehameha Schools (Hawaii), Samsung and Lotte Groups (Seoul).

Prior to joining Madison Marquette, Tom was Senior Vice President at MCA Development Company, the commercial real estate division at Universal Studios responsible for the planning, development, and asset management of master plan developments outside of the studios and theme parks. During his tenure at Universal, Tom co-led the development team for Universal Citywalk Los Angeles and oversaw its asset management and operations for the initial three years. Tom began his career with the former Rouse Company of Columbia, MD., serving in a variety of capacities within the company's operating group including strategic planning, leasing, and redevelopment experience with the re-imaging and re-merchandising of Faneuil Hall Marketplace and Santa Monica Place.

Tom is a member of ULI and ICSC, and resides in McLean, VA. where he serves as President of the McLean Revitalization Corporation.